

Electrical, mechanical, pneumatic and instrumentation distributor covering all MRO products

Urgent interest sought for the acquisition of a distributor of Electrical, Mechanical, Hydraulics & Pneumatics, Instrumentation and Engineering Consumables

Expression of interest required within the next 48 to 72 hours

Overview

- We are seeking interested parties for a distributor of electrical, mechanical, hydraulics and pneumatics, instrumentation and engineering consumable products, providing a 'one stop shop' through its comprehensive MRO stock offering
- Services an established commercial and industrial customer base that operates across a variety of markets and sectors
- Authorised distributor of market leading brands, with a strong network of suppliers, across all disciplines above
- Experienced workforce with substantial technical and industry knowledge that can offer advice where required
- Its fleet of vans enables the business to offer same day or next day deliver where available
- Comprehensive aftersales care provided to fully support customers' requirements
- Trading from four industrial premises across Yorkshire, Lancashire and Merseyside, and a satellite office in Teesside (all leasehold). Each site includes a trade counter and warehousing

Financials

£'000	Company 1		Company 2	
	12 months to Nov 22		11 months to Nov 22	
Turnover	7,675		770	
Overheads	(5,319)		(530)	
Gross Profit	2,356		240	
Profit before tax	358		35	

Asset base

- The business holds a core range of component and consumable stock across its five sectors;
- Electrical
 - Cabling and containment
 - HVAC and lighting
 - Switchgear
 - Single and 3-phase
 - Power distribution
 - Wiring accessories, networking
- Mechanical
 - Piping and flanges
 - Fittings, studbolts and gaskets
 - Ball and butterfly valves
- Hydraulics & Pneumatics
 - Tubing and hoses
 - Clamps, clips and fasteners
 - Compression fittings
 - Quick fit couplings
 - Ball valves
- Instrumentation
 - Pressure, temperature, level & flow sensors
 - Sensors, switches, gauges and transmitters
 - Calibration and test equipment
- Engineering consumables
 - Hand and power tools
 - Workwear and PPE
 - Ladders and access
 - Adhesive, fixings and hardware supplies
- Wider business assets include racking, a wire cutting machine, three forklift trucks, office furniture and IT equipment

Next steps

- Expressions of interest are required by close of business on 11th September 2023, with indicative offers by close of business on 12th September 2023

